



Bringing EUCases to the market

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EUCases exploitation plans

- All consortium partners plan to exploit the project results (e.g. modules, tools)
 - Averbis GmbH (Freiburg, Germany) SME
 - Nomotika SRL (Torino, Italy) SME
 - Institute of ICT Bulgarian Academy of Science (Sofia, Bulgaria)
 - Universita degli Studi di Torino (Italy)
 - Apis-Hristovich EOOD (Sofia, Bulgaria) SME



EUROCASES exploitation plans

- APIS has commercial plans for two of the EUCases outcomes
 - EuroCases and ConsumerCases
 - Rollout on the Bulgarian market by October 2015
 - Roll-out plans for the rest of Europe – starting January 2016
- **We ask for your opinion on the EuroCases service & its functionalities**
 - The following slides will remind us of the scope and profile of the service



- National case law with EU relevance
 - Case law of the supreme and some of the lower instance courts of [all EU Member States](#)
 - [More than 100,000 judgments](#) are available in full text in the language of the case
 - Most important judgments are supplied with [keywords and summaries](#) in English, French and/or German as well as [bibliographic metadata](#)
- International case law (*to be incorporated into the service soon*)
 - Case law of the [European Court of Human Rights](#) – in English and French
 - Case law of the [EFTA Court](#) – in English
- EU case law
 - Case law of the [Court of Justice of the EU linked to national case law](#) - in English, French, German and Bulgarian – more than 36.000 documents
- EU legislation
 - Treaties (EU primary law)
 - Legislation (EU secondary law) – regulations, directives, decisions, etc.
 - International agreements with third countries and between the member states
 - Documents are available in English, French, German and Bulgarian



EUROCASES

Service profile

- Multilingual web based legal information service
- Built on the [EUCases Linking Platform](#) which transforms legal open data into linked open data after semantic and structural analysis
- Ensures access to all areas of [national case law](#) of EU Member States [linked to EU law](#)
- Offers [cross-border information](#) about cases in which EU provisions or EU case law should apply
- [Niche service](#) addressing needs of legal professionals across Europe who:
 - [Apply EU law](#) in their everyday professional activities
 - Have [good command of at least one foreign language](#) of another EU Member State, and

EuroCases users vs. customers

- EuroCases users - legal professionals
 - Judges and court staff
 - Lawyers, barristers and solicitors
 - In-house legal counsel
 - Legal information managers
 - Legal researchers, scholars, academics and law students
 - Compliance managers
- EuroCases customers in Europe – who are they considering the above list of users?
 - Courts
 - Law firms
 - Large companies
 - Academic institutions
 - Banks, insurance companies
 - Associations of law practitioners ?
 - Others ?

EuroCases value proposition

- What should be the focus of the value proposition? Should we have different propositions for the different countries?
- Some results from interviews with potential customers in Bulgaria:

**What in your opinion is the main quality/advantage EUCases offers?
Why?**

- Saves time (5)
- All in one place (2)
- Includes annotations (2)
- Includes resumes (2)
- Covers the right matter for me (2)
- Quality of the service
- Multilingual search

Name 3 qualities, functions or content which the EUCases service currently doesn't offer. Order them based on their importance.

- More important:
 - All EU countries covered (3) – **NOW AVAILABLE**
 - Integrate a tool (add-on) for machine translation (2) - **NOW piloted**
 - Resumes/editorial summaries in English (1) – **NOW AVAILABLE**
 - Links to national law if the document is not covered by EUCases (1)
 - Expand outside of ConsumerLaw (1) - **DONE**
- Less important:
 - Resumes in Bulgarian (1)



EUROCASES exploitation plans

- We ask for your opinion on the EuroCases service & its functionalities
- We want your opinion and considerations on some of the necessary steps and decisions to be taken in different national markets
 - In the Netherlands
 - Austria
 - Germany

EuroCases potential partners

- Partner in growing an EU market for such services? With whom?
- Are there some key market drivers we could influence?
- Competitors can also be partners?
- European and/or national legal portals, legal publishers, large international legal firms
 - could these provide legal professionals for content providing and checking?